

2026 Gratitude Report

The Stories Behind Our Doors

the doorways
BETWEEN HEALING & HOME

Every door tells a story. Your generosity makes each one possible.

A LETTER FROM
OUR PRESIDENT & CEO

Every Story Starts with an Open Door.



Behind every door at The Doorways is a story. Some are marked by uncertainty, while others bring small wins and extraordinary victories. Through it all, there is hope.

This past year, your generosity helped patients and their families stay close to the medical care they needed, providing a welcoming place to rest during some of life's most difficult days.

But your impact extends beyond lodging. You helped create a community where guests find understanding among others walking a similar path. In the midst of an often overwhelming medical journey, those connections can make all the difference.

It's a reminder that The Doorways is more than a place to stay. It's a community made possible by people who believe that access to medical care should not depend on where someone lives or their ability to afford lodging.

As we share this year's Gratitude Report, we are deeply thankful for the donors, volunteers, and partners who make it all possible.

Behind every door is a story. And thanks to you, those stories continue to hold hope.

With gratitude,

Stacy

Stacy Brinkley | President/CEO

Fiscal Year 2026

Your Impact at a Glance

Because you opened the door, thousands of patients and their loved ones found hope, comfort, and a place to stay.





Would not have been able to access medical care without The Doorways.

Your support helps our guests stay close to the care they need.

69,247
Nights of Lodging

Every night represents a place to rest and recharge while facing medical care.

9,518
Guests Welcomed

Each one found a place to stay, connect with others, and feel a little more at home.

8,341
Volunteer Hours

Time generously given to serve meals, host activities, maintain our house, and share kindness.



We can't express how grateful we are to have a safe place to come home. This place has been our refuge and comfort from the storms that life has thrown at us."

-**Jennifer**, guest of The Doorways

Behind Every Stay

A stay at The Doorways is about more than a room. It's having somewhere to rest between appointments, a meal after a long day, and a community to lean on when medical care takes you far from familiarity.

For guests facing extended treatment or recovery, The Doorways becomes part of daily life, offering stability and a sense of community during an uncertain time.



199,878

Free meals available to guests

Offering one less thing to worry about

45%

Of rooms host stays longer than one month

Finding stability when facing the unknown

117

Private guest rooms

Opening doors as the nation's second-largest hospitality house

Making Healthcare Access Possible

It costs approximately **$125** to provide one room for one night, while the suggested lodging contribution is **$30 per room, per night.**

However, **48%** of guests are unable to contribute the suggested $30 per night toward their stay.

But thanks to the generosity of our community, no one is turned away because of their inability to pay.





A LEGACY OF OPENING DOORS

Remembering Dolly Hintz

As a cofounder of The Doorways, Dolly Hintz helped turn a bold vision into a welcoming place for people needing to travel to Richmond for medical care.

Dolly helped secure the first Hospitality House location and transform a former hotel into the home The Doorways occupies today. Her dedication continued well beyond those early milestones, as she remained deeply involved in the organization she helped establish.

She often called The Doorways “one of her children,” a reflection of the love and care she poured into it throughout her life.

Following her passing in May 2026, Dolly's legacy lives on in the more than 242,000 guests welcomed through our doors and the community she helped create.

TO OUR VOLUNTEERS

Your Kindness Makes a Difference

Every day, our volunteers help make The Doorways a welcoming place for guests navigating medical journeys far from home. Whether preparing meals, organizing collection drives, cleaning windows or sharing a friendly conversation, their kindness reminds guests facing uncertainty that they aren’t alone.

Through these acts of service, our volunteers carry forward Dolly’s vision of a community built on compassion and care. To each person who gives their time, thank you for making a difference in the lives of those who walk through our doors.











Every Journey Is Different

Guests arrive at The Doorways from communities across Virginia and beyond, each with their own medical journey. While their circumstances may differ, they share a need to stay close to the care that brought them to Richmond.

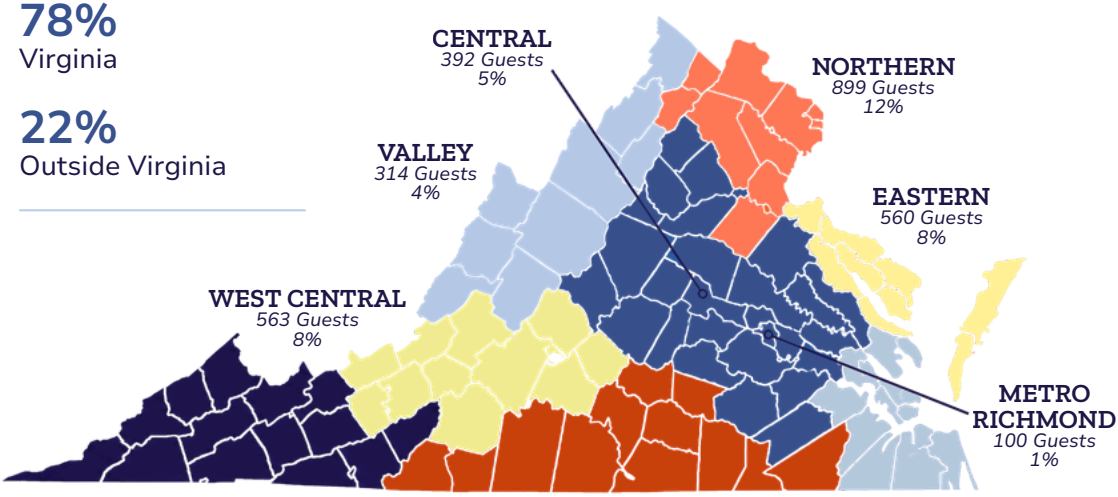


WHERE OUR GUESTS COME FROM

78%
Virginia

22%
Outside Virginia

Virginia guests by region



SPECIALTY MEDICAL CARE THAT BRINGS GUESTS TO RICHMOND

23% Organ Transplant

12% Cancer Treatment

11% General Medicine/Surgery

10% Cardiology

10% Neurology

34% Other Medical Care

SUPPORTING THOSE WHO SERVED

This past year, The Doorways was honored to welcome

867 Veterans & Family Members

8,008 nights of lodging provided as they accessed medical care



GUEST STORY

The Story Behind Doriann's Door

From finding support to giving back.

What began as a stay close to medical care became a lasting connection for Doriann and her family.

While her husband received treatment following a liver transplant, The Doorways provided a place to rest, a hot meal and a supportive community for more than five months away from their family in Hampton, Virginia.

Today, Doriann gives back to the place that once supported them. She travels from her home bimonthly to volunteer at The Doorways, preparing meals for guests to help create the same sense of welcome that made such a difference during her own stay.





> *"To know that you have a place to come to rest and eat...without this place, I don't know how I could have made it. From the bottom of my heart, I will be forever grateful."*

Doriann
Guest of The Doorways

Hear Doriann's Story

Behind every door is a story of hope, resilience and gratitude. Scan the QR code to hear Doriann share, in her own words, how much The Doorways means to her.

Community Shows Up

For 20 years, Gilbane Building Company has brought businesses and community members together through its annual Restaurant Walk in support of The Doorways. The 2025 event at Main Line Brewery continued that tradition, raising $104,860 in support of our mission. We are deeply grateful to Gilbane and everyone who helped make this milestone year possible.







Beyond Our Events

Our business community gives more than financial support. Through donated goods, services and volunteer time, these partners help make The Doorways a safe haven. Their kindness makes a difference every day.

THANK YOU TO OUR 2025 SPONSORS

Diamond Sponsors

AdvanceTec | Capital Interior Contractors | Chewning + Wilmer, Inc. | ColonialWebb
Donley's Concrete Group | EMC Mechanical Services | ESITECH, Inc. | James River Exteriors
Lighthouse Electric Company, Inc. | Mid Atlantic Steel Erectors | The Old Dominion Group
Rock Spring Contracting | Singer Ashland | SRC Construction | Sunbelt Rentals | Tindall Corporation
W.O. Grubb Crane Rental | W.W. Nash & Sons

Gold Sponsors

Bagby Electric | Caligari Gerloff Painting, Inc. | Clarks Lumber and Millwork, Inc.
E.J. Wade Construction | Hobbs & Associates | J.S. Archer Company, Inc. | LaBella Associates
Liphart Steel | Manganaro Midatlantic, LLC | Mid-Atlantic Source One of Va | Paint Design, LLC
Precision Walls, Inc. | Roof Services, A Tecta America Co | Rusty's Welding Service, Inc. | Siemens

Silver Sponsors

Anis IT Solutions, LLC | Arban, Carosi & Diana Precast, LLC | Architectural Products of Virginia
Atlantic Constructors | Bearing Masonry | Canterbury Enterprises, LLC | Casey Construction
Chesterfield Trading Company | Costen Commercial Flooring
Dominion Waterproofing & Construction Services, Inc. | eTEC Fire Protection | Fast Glass, Inc.
Finishing Touch | Glass and Metals, Inc. | HCE of Virginia, Inc. | Henderson, Inc. | Impact Services, Inc.
James River Nurseries, Inc. | J.E. Liesfeld Contractor, Inc. | Johnson Controls, Inc.
Kalkreuth Roofing and Sheet Metal | Keystone Waterproofing | Miller Electric Company
Piedmont Trade Group | Precision Doors & Hardware, LLC | S.B. Cox, Inc. | Scaffolding Solutions
Shoosmith Construction, Inc. | Terracon | Weldon Steel Corporation



The Power of Partnership

Businesses and community organizations strengthen The Doorways through financial contributions and meaningful partnerships. Their generosity helps meet our guests' everyday needs and provides vital support for our mission.

Their continued investment reflects a community committed to helping provide access to vital medical care.

SAVOR benefiting the doorways

SAVOR: A Celebration of Community

SAVOR brings together Richmond's culinary community for an unforgettable evening benefiting The Doorways. Thanks to the talents of amazing volunteer chefs, the generosity of sponsors and the enthusiasm of attendees, SAVOR shows our guests the hospitality that makes Richmond a true home away from home when they need it most.



Hosted by
HeloAir

Master Chef, Presenting Sponsor
VCU Health

Chef de Cuisine
Ball Office Products | CoStar Group | Kobrand Fine Wines & Spirits
Republic National Distributing Company | UDig

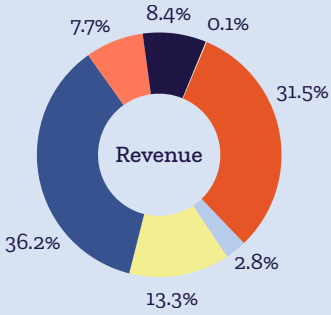
Sous Chef
Dan and Patty Carr | C&F Bank | Classic Party Rentals | Genworth and CareScout
Icon Realty Group and RMT Construction & Development Group | The London Company
MCV Foundation | Owen, Whelen & Thompson Wealth Management
Performance FoodService | The Family and Friends of Victor A. Smith and Robin A. Brewster
SRC Construction | Leslie Stack and Frank Rizzo | TowneBank | Anonymous

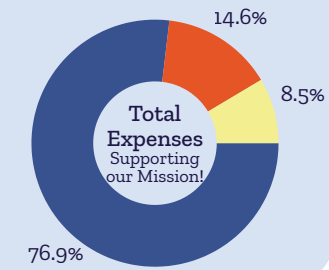
Chef de Partie
Alec Ball and Ryan Glaser | Blue Edge Capital | Christian & Barton | Keiter
Darcie and Blair Nelsen | SpottsFain | Total Printing | John and Margaret Whitlock

Financial Overview

FISCAL YEAR 2026
JULY 1, 2025 - JUNE 30, 2026

Behind every stay is the generosity of those who support The Doorways. We honor that generosity through careful financial stewardship, ensuring contributions are used responsibly to provide lodging and support for our guests.





REVENUE & SUPPORT	ANNUAL	CAPITAL/ ENDOWMENT	%
Contributions	$1,725,103	$40,000	31.5%
Contributions with donor restrictions	$154,399	$1,000	2.8%
Guest Lodging	$744,809		13.3%
Joint Venture/ Referring Partner	$1,704,975	$325,116	36.2%
Special Events	$430,127		7.7%
Investment Income	$469,091		8.4%
Miscellaneous	$5,688		0.1%
Total Revenue & Support	**$5,234,192**	**$366,116**	**100%**

EXPENSES	ANNUAL	%
Operations & Program Services	$3,338,946	76.9%
Management & General	$663,140	14.6%
Fundraising	$371,630	8.5%
Total Expenses	**$4,343,716**	**100%**

Total Net Assets

ENDOWMENT	ANNUAL
Board Designated	$3,529,316
Donor Restricted	$2,122,564
Total Endowment Net Assets	**$5,651,880**
OPERATING	**ANNUAL**
Unrestricted	$15,042,268
Unrestricted Property & equipment, net	$6,072,996
Temporarily Restricted - annual fund pledges	$154,399
Total Operating Net Assets	**$21,269,663**
Total Net Assets	**$26,921,543**



The Doorways' certified audit and Form 990 are available at thedoorways.org



You're Part of Every Story

Behind every story at The Doorways is a community of people who care. People like you, whose generosity helps ensure our doors are always a welcoming refuge in times of uncertainty far from home.

Whether you've supported The Doorways for years or made your first gift this year, your kindness has touched lives you may never know.

Thank you for being part of the stories unfolding behind our doors.

Our Hospital Partners

When you have to travel to receive the medical care you need, finding a place to stay is an important part of the journey. Our hospital partners help provide access by connecting those they serve with The Doorways. We're thankful for these invaluable relationships that make our mission possible.

VCU Health · Children's Hospital of Richmond at VCU · Massey Comprehensive Cancer Center VCU · Sheltering Arms Institute, A collaboration with VCU Health · Department of Veterans Affairs · The Coleman Institute for Addiction Medicine



Board of Directors

Thank you to our 2025-2026 Governing Board!

Stacy Brinkley
President/CEO

Melissa Ball
Chair

Randy Greene
Chair Elect

Susan Frank
Secretary/Treasurer

Directors:

Reginal Bryant
Ryan Cunningham
Marcelle Davis
Tori Drummond
Afua Essandoh
Hugh Fain
Cheryl Goddard
Kathy Graziano
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Catina Jones
Andrew Jowdy
Kevin King
Justin Knight
Ginny Little
Varun Mehta
Blair Nelsen
Scott Redmond
Alan Rudnick
Helayne Spivak
Matthew Steilberg
John Syer
Henry Willett



In Their Own Words

Our Guest Story Wall holds handwritten messages from guests reflecting on their experiences at The Doorways. Each one offers a glimpse into the stories unfolding behind our doors.

Ways to *Give*

It costs approximately $125 to provide one room for one night at The Doorways. Your generosity helps bridge the gap between what guests can contribute and the cost of providing a welcoming place to stay close to medical care.

Give Online
Make a secure gift with your debit or credit card at *thedoorways.org*.

Mail a Check
The Doorways, 612 E. Marshall Street, Richmond, VA 23219

Donor-Advised Funds & Securities
Support The Doorways through a donor-advised fund or a gift of appreciated stock or securities.

Tribute Gifts
Celebrate someone special or honor the memory of a loved one with a meaningful gift.

Planned Giving
Include The Doorways in your estate plans to help sustain our mission for generations to come.

IRA Charitable Distributions
If you're age 70½ or older, you may be eligible to make a tax-advantaged gift directly from your IRA. Consult your financial advisor to learn more.

Corporate & Foundation Support
Partner with The Doorways through financial contributions, sponsorships or grants.

In-Kind Gifts
Donate needed goods or services that help support our daily operations.

Give While You Shop
Support The Doorways through Kroger Community Rewards at no additional cost to you.

Learn more:
thedoorways.org/
support/ways-to-give

the doorways Sustainers



Become a Doorways Sustainer
Make a lasting difference through monthly giving. As a Doorways Sustainer, your ongoing generosity helps ensure our guests will always have a welcoming place to stay.

Give monthly.
Be there for families,
all year long.

Scan to become a monthly sustainer

To make a gift or learn about other ways to support our mission, contact our Development team at (804) 828-6901 ext. 150.



From our house to yours,

THANK YOU.

the doorways
BETWEEN HEALING & HOME

Platinum Transparency 2026
Candid.

Charity Navigator
FOUR-STAR

804.828.6901 612 East Marshall Street, Richmond, VA 23219 thedoorways.org